### SEE Property Forum & Awards Gala 2023 - Bucharest, Romania

## 11:30-12:00 - WELCOME COFFEE & REGISTRATION

### 12:00-13:30 - SECTION 1

### 12:00 - 12:10 Welcome remarks by Property Forum People: Csanád Csürös, CEO, Property Forum James Dearsley, Consultant and Board Advisor, Unissu 12:10 - 12:40 Bright prospects? - Economic outlook for 2024 People: Juraj Kotian, Head of CEE Macro / Fixed Income Research, Erste Group Bank AG 12:40 - 13:30 Getting the big picture – What do real estate leaders expect for 2024? Chair: Tim Wilkinson MRICS, Head of European Acquisitions, Indotek Group Conversation participants: Shay Baruch, CFO, GTC Romania & Bulgaria Victor Constantinescu, Managing Partner, Romania & Co-Head of Real Estate, Kinstellar Gijs Klomp MRICS, Business Development Manager, WDP Aurelia Luca, EVP Operations Hungary and Romania, Skanska Edmund Piess, Sustainability Director, Holcim Romania Sorin Preda, Founder & CEO, Global Vision Andrei V?caru, Head of Capital Markets CEE, iO Partners

# 13:30 -14:30 – NETWORKING LUNCH

## 14:30-17:00 – SECTION 2

### 14:30 - 14:45 Revitalization as an opportunity for city retail

People:

Angelus Bernreuther, Head of Investor Relationship Management, Kaufland

### 14:45 - 15:30 All within 15 minutes – Keys to a successful mixed-use project

Chair: Cristina Dumitrache, Chief Business Development Officer, Rustler Romania Conversation participants: Angelus Bernreuther, Head of Investor Relationship Management, Kaufland Jan Demeyere, Co-Founder and Partner, Speedwell Brendon O'Reilly, Managing Director, Liebrecht & wooD Management Romania Marius Per?enea, Chief Operating Officer, IULIUS Company Alex Skouras, Managing Partner, Alesonor

#### 15:30 - 16:15 Still standing strong – Residential developments under the spotlight

Chair: Irina Caraene, Sales Director, Cordia Romania Conversation participants: Bogdan B?la?a, General Director, HILS Development Bogdan Iliescu, Commercial Director, Nusco Imobiliara Bogdan Letca, CEO & Development Manager, Art Property Development Costin Nistor, Managing Director, Fortim Trusted Advisors Cosmin Savu-Cristescu, Managing Director, REDPORT Capital Adi Steiner, Managing Partner, STC Partners

#### 16:15 - 17:00 Hybrid is the new black – Making the most out of office investments

Chair: **Bogdan Nicoara**, CEO & Co-Founder, Bright Spaces People:

Andrei Boca, Senior Leasing Manager, Globalworth Peter Duine, Global Segment Manager - Office Market, Signify Andreea Dumitru, Chief Marketing Officer, Hagag Development Europe Maria Jianu, Commercial Real Estate Manager, Genesis Property Antoniu Panait, Managing Director, VASTINT Romania Emma Toma, Head of Office Division, AFI Europe Romania

## 16:15-17:00 – PROPERTY MARKETING WORKSHOP

#### 16:15 - 17:00 Panel discussion with top marketing executives

Chair: **Natalia Gross**, Regional Head of Marketing & Communications, Knight Frank CSEE

Conversation participants:

Alexandra Bucur, Project Marketing & Communication Manager, Skanska Ana Maria Cioclei, Marketing Director, Cordia Romania Simona Iordache, Senior Marketing Executive, Bog'Art Roberto Musneci, Founding Partner, Serban & Musneci Associates Ondina Olariu, Chief Marketing Officer, ROCA Industry

# 17:00-17:30 – NETWORKING COFFEE BREAK WITH ECLAIR CORNER SPONSORED BY KAUFLAND

Join us to taste the special delicacies of Bucharest's well-known eclair shop, French Revolution.

# 17:30-18:30 - SECTION 3

#### 17:30 - 18:15 What seals the deal? - Discussion with top investors and bankers

Chair: Dieter Knittel, Head of CEE, pbb Deutsche Pfandbriefbank People: Andrei Brinzea, Partner, Land & Industrial, Cushman & Wakefield Echinox Catalin Jaloba, Head of Real Estate Finance, BCR Andrei Koszti, Regional Commercial Manager, CTP Romania Codrin Matei, Managing Partner, Head of Capital Markets, Crosspoint Real Estate Maxime Otto, Capital Markets, iO Partners

Florin Tirla, Country Head Romania & Bulgaria, Indotek Group

### 18:15 - 18:30 Live interview with 2023's Personality of the Year The recipient of Property Forum's "Personality of the Year" award for 2023 will be revealed and they'll be interviewed live on stage.

## AWARDS GALA AND EXCLUSIVE NETWORKING PARTY

Join us to celebrate the best projects, most impactful transactions and most inspiring personalities and companies in the Romanian real estate market. Data for the shortlisting was generously provided by



18:30 - 19:00 Opening of the Drinks Bar

### 19:00 - 19:15 Introducing the SEE Property Forum Awards Gala hosts Two charismatic hosts will guide you through an unforgettable evening at the SEE Property Forum Awards Gala.

Sonia Argint is not just a TV show host, she's a famous public personality in Romania. With a massive number of social media followers (over 100,000), she has captivated audiences with her wellness and lifestyle insights. Sonia is also the visionary founder of "Doer," an awarded and daring platform that's making waves.

James Dearsley is a globally recognized thought leader known for his unconventional approach to industry challenges. He possesses an uncanny ability to foresee future trends, earning him a reputation as a trusted voice. Having delivered nearly 150 speeches across 6 continents, he's a true global influencer. James is currently authoring a book on leadership and transformation in the real estate sector.

### 19:15 - 22:00 SEE Property Forum Awards Gala

SEE Property Forum Awards celebrate the best projects, most impactful transactions and most inspiring personalities and companies in the Romanian real estate market. The winner of each Property Forum award was selected by our exclusive jury, comprising the crème de la crème of the Romanian real estate industry.

Jury members: Ana Dumitrache (CTP), Victor Constantinescu (Kinstellar), Marius Persenea (Iulius), Vlad Stanislav (iO Partners), Codrin Matei (Crosspoint), Catalin Jaloba (BCR), Jan Demeyere (Speedwell), Romulus Andrei (Banca Transilvania), Gijs Klomp (WDP), Antoniu Panait (Vastint), Sorin Preda (Global Vision), Dino Ebneter (Mazars), Gabriela Dragulin (UniCredit Bank), Andreea Ciobanu (Hagag), Geo M?rgescu (Forte Partners), Emma Toma (AFI), Razvan Enache (?iriac Imobiliare), Andreea Druga (Paval Holding), Viorel L?c?tu? (Atenor), Mihai Paduroiu (One United Properties), Ionut Bindea (Roca Industry), Alex Skouras (Alesonor), Vlad Dr?goescu (Revetas Capital), Alina Necula (Lion's Head), Costin Nistor (Fortim), Bogdan Doicescu (Bog'Art), Cristina Mihai (Raiffeisen), Gabriel Biris (Biris Goran), Ema Iftimie (Globalworth), Roxana Bencze (Knight Frank), Irina Caraene (Cordia), Florin Tirla (Indotek Group) Our categories

Concept of the Year Project of the Year – Office / Retail / Logistics / Residential Lease Transaction of the Year – Office / Retail / Logistics Investment Deal of the Year Construction Company of the Year Real Estate Company of the Year ESG Journey of the Year Financing Story of the Year Personality of the Year