

# SEE Property Forum 2021 - Bucharest, Romania

20th October 2021

## AWARDS GALA AND EXCLUSIVE NETWORKING PARTY

Tired of the boring gala dinners? Our Networking Party is a fresh and unique format for both high-level networking and for recognizing excellence on the Romanian market. Join us to enjoy our amazing food and drink offer, including our Champagne Bar and signature cocktails.

ATTENDANCE FOR THE AWARDS GALA IS INCLUDED IN OUR STANDARD TICKET PRICE.

### 18:00 - 22:00 Awards Gala and Exclusive Networking Party

The winner of each Property Forum award will be selected by our exclusive jury, comprising the crème de la crème of the Romanian real estate industry.

**Jury members:** Romulus Andrei (Banca Transilvania), Gabriel Biri (Biri Goran), Victor Constantinescu (Kinstellar), Fulga Dinu (Immofinanz), Bogdan Doicescu (Bogart), Ana Dumitrache (CTP), Sorin Dumitracu (Atenor), R?zvan Gheorghiu-Testa (?uca Zbârcea & Asocia?ii), David Hay (ADD Value Management), Andrei Ivan (Skanska), C?t?lin Jaloba (BCR), Ivan Lokere (Alinso Group), Geo M?rgescu (Forte Partners), Codrin Matei (Crosspoint), Alexandru Mihai (Nordis Group), Luiza Moraru (CBRE), Angelica Pantilie (B+N Integrated Facility Services), Marius Persenea (Iulius), Marian Roman (CA Immo), ?inu Sebe?anu (IMPACT), Alex Skouras (Alesonor), Alexandra Smedoiu (Deloitte), Silviu Stratulat (Stratulat Albulescu), Liria Themo (Atria Urban Resort), Florin Tirla (Indotek Group)

The winners of our Property Forum awards will be announced at 19:00.

#### Our award categories:

- Concept of the Year
- Office Project of the Year
- Retail Project of the Year
- Logistics Project of the Year
- Hotel Project of the Year
- Residential Project of the Year
- Luxury Residential Project of the Year
- Lease Transaction of the Year
- Investment Deal of the Year
- Personality of the Year

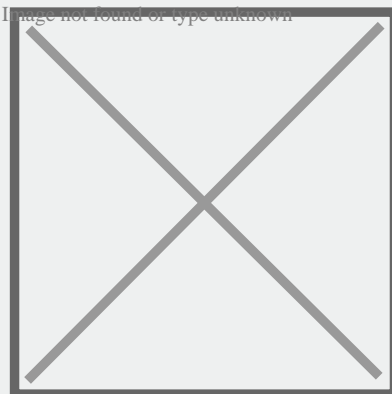
21st October 2021

09:00-11:30 – SECTION 1

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| 08:30 - 09:00 | <p><b>Registration &amp; breakfast</b><br/> <b>Registration starts at 8:30 with welcome coffee and a selection of sweet and savoury pastries.</b></p>  |
| 09:00 - 09:10 | <p><b>Welcome remarks by Property Forum</b><br/> <b>Opening talk by Csanád Csürös, founder of Property Forum. The host of the day will be London-based global proptech and innovation guru James Dearsley. He is also the co-founder of Unissu, the leading proptech hub worldwide and the long-term strategic partner of Property Forum.</b><br/> People:<br/> <b>Csanád Csürös</b>, CEO, Property Forum<br/> <b>James Dearsley</b>, Consultant and Board Advisor, Unissu</p>   |
| 09:10 - 09:30 | <p><b>SEE property investment update</b><br/> People:<br/> <b>Laura Dumea-Bencze</b>, Business Strategy, CBRE Romania<br/> <b>Mihai P?trulescu</b>, Head of Investment Properties, CBRE Romania</p>  |
| 09:30 - 10:10 | <p><b>Romania's booming residential market – Focus on construction</b><br/> Chair: <b>Alin Popa</b>, Business Development Director, Residential, Crosspoint Real Estate<br/> Conversation participants:<br/> <b>Laurentiu Afrasine</b>, CEO, Akcent Development<br/> <b>Attila Beer</b>, Country Manager, Alukönigstahl Romania<br/> <b>Irina Caraene</b>, Sales Director, Cordia Romania<br/> <b>Oriol Casellas Deig</b>, Chief Executive Officer, Meta Estate<br/> <b>Bogdan Doicescu</b>, CEO, Bog'Art Holding Management<br/> <b>Alex Skouras</b>, Managing Partner, Alesonor<br/> <b>Liria Themo</b>, Marketing Manager, Atria Urban Resort</p> |
| 10:10 - 10:50 | <p><b>Who will be the buyers in 2022? – International investors' panel</b><br/> Chair: <b>Mihai P?trulescu</b>, Head of Investment Properties, CBRE Romania<br/> Conversation participants:<br/> <b>Victor Constantinescu</b>, Managing Partner, Romania &amp; Co-Head of Real Estate, Kinstellar<br/> <b>Krisztián Hornok</b>, Managing Director, International Transactions and Asset Management, Indotek Group<br/> <b>Wojciech Jurga</b>, Managing Partner, Scallier<br/> <b>Ivan Lokere</b>, CEO, Alinso Group<br/> <b>Anne Marie Diaconu</b>, Leasing &amp; Asset Director, Skanska</p>  |
| 10:50 - 11:30 | <p><b>Post-COVID-19 investment and asset management strategies</b><br/> Chair: <b>Tim Wilkinson MRICS</b>, Head of European Acquisitions, Indotek Group<br/> Conversation participants:<br/> <b>David Canta</b>, Principal, Avison Young Romania &amp; Czech Republic<br/> <b>Irina Dimitriu</b>, Partner and Head of Real Estate, Reff &amp; Associates   Deloitte Legal<br/> <b>Ana Dumitrache</b>, Managing Director, CTP Romania<br/> <b>Ziv Gigi</b>, Executive Director for SEE, GTC<br/> <b>Alexandru Mihai</b>, Managing Partner, Nordis Group<br/> <b>Lyubomir Mladenov</b>, Associate Director, Knight Frank Bulgaria</p>                  |

## 11:30-12:00 – COFFEE BREAK WITH ECLAIR CORNER SPONSORED BY KAUFLAND

Join us to taste the special delicacies of Bucharest's well-known éclair shop, French Revolution.



## 12:00-13:45 – SECTION 2

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| <b>12:00 - 12:15</b> | <b>Footfall anchors post-corona – 5 propositions for the new future of retail</b><br>People:<br><b>Angelus Bernreuther</b> , Head of Investor Relationship Management, Kaufland   |
| <b>12:15 - 13:05</b> | <b>A new era of shopping experience – Retail market update</b><br>Chair: <b>Carmen Ravon</b> , Head of Retail Occupiers CEE, CBRE<br>Conversation participants:<br><b>Angelus Bernreuther</b> , Head of Investor Relationship Management, Kaufland<br><b>Rüdiger Dany</b> , CEO, NEPI Rockcastle<br><b>Doinita Ilie</b> , Leasing Manager, Colosseum Mall<br><b>Sebastian Mahu</b> , Head of Asset Management, IULIUS Company<br><b>Raluca Radu</b> , Founder, MTH Digital<br><b>Roxana Stanciulescu</b> , Head of Retail Leasing, AFI Europe Romania<br><b>Geanina Ungureanu</b> , Senior Leasing and Asset Manager Retail, Immofinanz Romania |
| <b>13:05 - 13:45</b> | <b>Back to the office – New workplace strategies for a changed world</b><br>Chair: <b>Roxana Bencze</b> , COO, Knight Frank Romania<br>Conversation participants:<br><b>Mirela Ciovisa</b> , Head of Leasing Romania, PPF Real Estate<br><b>Andrei Ivan</b> , Projects Director, Skanska<br><b>Angelica Pantilie</b> , CEO, B+N Integrated Facility Services<br><b>Cosmin-Victor Smighelschi</b> , Associate, Office Agency, Crosspoint Real Estate<br><b>Silviu Stratulat</b> , Managing Partner, Stratulat Albuлесcu  |

## 13:45 -14:45 – NETWORKING LUNCH

## 14:45-15:40 – SECTION 3

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| <b>14:45 - 15:00</b> | <b>Tax challenges for the real estate sector in the months to come</b><br>People:<br><b>Gabriel Biris</b> , Founding Partner, Biri? Goran   |
| <b>15:00 - 15:40</b> | <b>Lenders vs borrowers – Financing landscape in Romania</b><br>Chair: <b>Cristian Ezri</b> , Head of Investment Eastern Europe & UAE, Yellow Tree<br>Conversation participants:<br><b>Romulus Andrei</b> , Director, Banca Transilvania<br><b>Gabriela Dragulin</b> , Head of Real Estate Finance, UniCredit Bank<br><b>Mihai Dudoiu</b> , Partner, ?uca Zbârcea & Asocia?ii<br><b>Marius Per?enea</b> , Chief Operating Officer, IULIUS Company<br><b>Alexandra Smedoiu</b> , Partner and Real Estate Industry Leader, Deloitte Romania |

## 15:40-16:30 – CLOSING RECEPTION WITH PROSECCO