

SEE Property Forum 2015 - Bucharest, Romania

Registration, coffee - 08:30-09:00

Section I. SEE IN A GLOBAL CONTEXT

09:00 - 09:20 Keynote speech – Future of Cities

People:

Daniel Cook, Director of Strategy and Planning, Széchenyi István University

09:20 - 09:50 Panel discussion: Future of Cities - Opportunities for the real estate sector

General demographic and economic trends and tendencies from an RICS Global perspective. Opportunities for the real estate sector – how different type of properties can best serve the future model of cities. Successful city concepts – what and how. Opportunities for Bucharest within the CEE/SEE context and generally within EU.

Chair: **Gábor Soóki-Tóth MRICS**, Head of the Planning & Development Professional Group, RICS CEE

Conversation participants:

Daniel Cook, Director of Strategy and Planning, Széchenyi István University

Mircea Enache, Director, Senior Planner & Information Systems Specialist, CEP

09:50 - 10:10 The macro-analyst's view of the SEE-region – Challenges and opportunities

People:

Demetrios Efstathious, Head of CEEMEA Strategy, ICBC Standard Bank London

10:10 - 10:40 Eastern Europe insider's view: Focus on the big picture

Chair: **Róbert Hermán MRICS**, Acquisitions & Investments Director, Portico Investment

Conversation participants:

Robert Mayhew FRICS, Vice-President, Széchenyi István University

Péter Számely MRICS, Head of Real Estate Finance CEE, HYPO NOE Landesbank

John Verpeleti FRICS, Chairman of the Management Board – Eastern Europe, Colliers International

10:40 - 11:00 Coffee break – Networking

RICS Members – photo session

Section II. INVESTMENT AND DEVELOPMENT

11:00 - 11:50 Panel discussion – Senior investors’ roundtable – Focus on Southeast Europe

Chair: **Michaela Lashova MRICS**, CEO, Cushman & Wakefield Forton

Conversation participants:

Ioannis Ganos MRICS, CEO, Alpha Real Estate Services SA

Hedwig Höfler, Head of Investment Management, CA Immo

Bogdan Macarie, Chief Development Officer, Granit Polus Development

Andrew Peirson MRICS, Managing Director SEE Region & Romania, JLL

Stamatis Sapkas, Deputy Chief Investment Officer, Globalworth Real Estate Investments

11:50 - 12:40 Development in Romania – Time to...?

Chair: **Răzvan Gheorghiu-Testa**, Partner - Co-Head of Real Estate Practice Group, ?uca Zbârcea & Asocia?ii

Conversation participants:

Ana Dumitrache, Head of Real Estate Financing Department, Banca Comerciala Romana / A member of Erste Group

Bogdan Macarie, Chief Development Officer, Granit Polus Development

Ilinca Paun, Managing Partner Romania, Colliers International

Tal Roma, Head of Office Development, AFI Europe Romania

12:40 - 13:30 Lunch break – Networking

Section III. MARKETS IN FOCUS

13:30 - 14:00 Acquisition and disposal of NPL Portfolios

People:

Mihai Dudoiu, Partner, ?uca Zbârcea & Asocia?ii

14:00 - 14:50 Panel discussion: Huge opportunities on a difficult market? Distressed properties in Romania and in SEE

Chair: **Răzvan Gheorghiu-Testa**, Partner - Co-Head of Real Estate Practice Group, ?uca Zbârcea & Asocia?ii

Conversation participants:

Radu Boitan MRICS, Head of Investments, Revetas Capital

Mihai Dudoiu, Partner, ?uca Zbârcea & Asocia?ii

David Hayward, Managing Director, Adval Asset Management

Gijs Klomp MRICS, Business Development Manager, WDP

Gábor Taizs, CEO, OTP Faktoring SRL

14:50 - 15:40 Panel discussion: Industrial real estate market in Southeast Europe - Where is Romania heading to?

Chair: **Silviana Petre Badea**, Managing Director, JLL Romania

Conversation participants:

Peter Be?ár, Managing Director CEE, P3

Dana Bordei, Commercial Manager, WDP Romania

Laurentiu-Catalin Hanu, Manager Business Development – Romania, CTP

15:40 - 16:00 Closing remarks – Networking