

# SEE Property Forum 2015 - Bucharest, Romania

**Registration, coffee - 08:30-09:00**

## Section I. SEE IN A GLOBAL CONTEXT

### **09:00 - 09:20 Keynote speech – Future of Cities**

People:

**Daniel Cook**, Director of Strategy and Planning, Széchenyi István University

### **09:20 - 09:50 Panel discussion: Future of Cities - Opportunities for the real estate sector**

General demographic and economic trends and tendencies from an RICS Global perspective. Opportunities for the real estate sector – how different type of properties can best serve the future model of cities. Successful city concepts – what and how. Opportunities for Bucharest within the CEE/SEE context and generally within EU.

Chair: **Gábor Soóki-Tóth MRICS**, Head of the Planning & Development Professional Group, RICS CEE

Conversation participants:

**Daniel Cook**, Director of Strategy and Planning, Széchenyi István University

**Mircea Enache**, Director, Senior Planner & Information Systems Specialist, CEP

### **09:50 - 10:10 The macro-analyst's view of the SEE-region – Challenges and opportunities**

People:

**Demetrios Efstathious**, Head of CEEMEA Strategy, ICBC Standard Bank London

### **10:10 - 10:40 Eastern Europe insider's view: Focus on the big picture**

Chair: **Róbert Hermán MRICS**, Acquisitions & Investments Director, Portico Investment

Conversation participants:

**Robert Mayhew FRICS**, Vice-President, Széchenyi István University

**Péter Számely MRICS**, Head of Real Estate Finance CEE, HYPO NOE Landesbank

**John Verpeleti FRICS**, Chairman of the Management Board – Eastern Europe, Colliers International

### **10:40 - 11:00 Coffee break – Networking**

RICS Members – photo session

## Section II. INVESTMENT AND DEVELOPMENT

**11:00 - 11:50 Panel discussion – Senior investors’ roundtable – Focus on Southeast Europe**

Chair: **Michaela Lashova MRICS**, CEO, Cushman & Wakefield Forton

Conversation participants:

**Ioannis Ganos MRICS**, CEO, Alpha Real Estate Services SA

**Hedwig Höfler**, Head of Investment Management, CA Immo

**Bogdan Macarie**, Chief Development Officer, Granit Polus Development

**Andrew Peirson MRICS**, Managing Director SEE Region & Romania, JLL

**Stamatis Sapkas**, Deputy Chief Investment Officer, Globalworth Real Estate Investments

**11:50 - 12:40 Development in Romania – Time to...?**

Chair: **Răzvan Gheorghiu-Testa**, Partner - Co-Head of Real Estate Practice Group, ?uca Zbârcea & Asocia?ii

Conversation participants:

**Ana Dumitrache**, Head of Real Estate Financing Department, Banca Comerciala Romana / A member of Erste Group

**Bogdan Macarie**, Chief Development Officer, Granit Polus Development

**Ilinca Paun**, Managing Partner Romania, Colliers International

**Tal Roma**, Head of Office Development, AFI Europe Romania

**12:40 - 13:30 Lunch break – Networking**

## Section III. MARKETS IN FOCUS

**13:30 - 14:00 Acquisition and disposal of NPL Portfolios**

People:

**Mihai Dudoiu**, Partner, ?uca Zbârcea & Asocia?ii

**14:00 - 14:50 Panel discussion: Huge opportunities on a difficult market? Distressed properties in Romania and in SEE**

Chair: **Răzvan Gheorghiu-Testa**, Partner - Co-Head of Real Estate Practice Group, ?uca Zbârcea & Asocia?ii

Conversation participants:

**Radu Boitan MRICS**, Head of Investments, Revetas Capital

**Mihai Dudoiu**, Partner, ?uca Zbârcea & Asocia?ii

**David Hayward**, Managing Director, Adval Asset Management

**Gijs Klomp MRICS**, Business Development Manager, WDP

**Gábor Taizs**, CEO, OTP Faktoring SRL

**14:50 - 15:40 Panel discussion: Industrial real estate market in Southeast Europe - Where is Romania heading to?**

Chair: **Silviana Petre Badea**, Managing Director, JLL Romania

Conversation participants:

**Peter Be?ár**, Managing Director CEE, P3

**Dana Bordei**, Commercial Manager, WDP Romania

**Laurentiu-Catalin Hanu**, Manager Business Development – Romania, CTP

**15:40 - 16:00 Closing remarks – Networking**