

Property Investment Forum 2017

08:00-08:30 Registration, welcome coffee

Section I: International investment climate

08:30 - 08:45 Opening speech: Noah M. Steinberg FRICS (Chairman of RICS in Hungary, Wing) and Csanád Cs?rös (Business Development Director, Portfolio)

08:45 - 09:05 The market is booming now – but for how long?

People:

Pál Dános MAISZ MRICS, Director, KPMG

09:05 - 09:25 Proptech: threat or opportunity for the real estate sector?

People:

James Dearsley, Consultant and Board Advisor, Unissu

09:25 - 10:15 Panel discussion: The near future seems bright for CEE – What to expect for 2018?

Chair: **Noah Steinberg FRICS**, Chairman & CEO, WING

Conversation participants:

Paul Betts, Managing Director, M7 Real Estate

René Droese, Chief Development Officer, Budapest Airport

Michael Edwards MRICS, Head of Capital Markets (Hungary) / Valuation & Advisory (Central Europe), Cushman & Wakefield

Gábor Futó, Co-Founder and Co-Owner, Futureal Group

Jan Hübner, CEO, HB Reavis Hungary

Benjamin Perez Ellischewitz, National Director, Head of Capital Markets Hungary, JLL

Jean-Bernard Wurm, Co-Founder & Managing Director, Secure Legal Title, London

10:15 - 11:00 Panel discussion: Domestic investors' roundtable

Conversation participants:

Lóránt Kibédi Varga MRICS, Managing Director, CBRE Hungary

Balázs Pázmány FRICS, Chairman of the Board, Erste Alapkezel? Zrt.

Tibor Tatár MRICS, CEO, Calyx Investment

Árpád Török MRICS, Chief Executive Officer, TriGranit

11:00 - 11:30 Coffee break

Section II: Financing and development in Hungary

11:30 - 11:50 Facility management's role in the real estate market boom

People:

Gábor Décsi MRICS, LEO, benchmarking group leader, DOME Facility Services Group, Managing Director

11:50 - 12:10 Star international architects, iconic buildings, historical-scale park renewal - The Liget Budapest project

People:

Benedek Gyorgyevics, CEO, Városliget Zrt.

12:10 - 12:20 Disruption in the real estate sector

People:

Gábor Borbély, Director, CBRE

12:20 - 13:10 Banker and developer roundtable

Conversation participants:

Mátyás Gereben MRICS, Country Manager, CPI Hungary

Péter Kereskényi, Head of Real Estate, Acquisition and Syndicated Finance, Raiffeisen Bank Zrt.

David M Johnston MRICS, Senior Director, Head of Advisory and Transaction Services, CBRE

Richárd Németh MRICS, Partner, BDO

László Vágó, CEO, NEO Property Services Zrt., Chairman, LEO

Gyula Ágházi, CEO, Gránit Pólus Csoport

Gergely Árendás, Chairman, Ingatlanfejlesztési Kerekasztal Egyesület (IFK)

13:10 - 14:10 Lunch Break

Section III.A: Office, Property Management

14:10 - 14:30 Energy supply for commercial real estate - opportunities and obligations

People:

László Kenyeres, Partner, Faludi Wolf Theiss Ügyvédi Iroda

14:30 - 14:45 New solutions for sales agreements, warranties

People:

Gábor Gömöri, Lawyer, Partner Associate, Deloitte Legal Erdős és Társai Ügyvédi Iroda

14:45 - 15:30 Panel discussion: 1 million sqm at one table – Outlook for the office market

Conversation participants:

Bori Gedai, Deputy Country Manager, GTC

Kata Mazsaroff, Managing Director, Colliers Hungary

Viktor Nagy, Country Manager Operations Hungary, ImmoFinanz Group

Gergely Pados, Managing Director, Cushman & Wakefield

Péter Ratatics, COO, MOL

Ádám Székely, Managing Director, Owner, InfoGroup

Section III.B: Retail, logistics, FM-PM

14:10 - 14:50 Panel discussion: Innovations and recent trends of the retail industry (e-commerce, changing consumer habits, generation X and Y issues) and how these changes affect the following businesses: logistics, retail property development, retail

Conversation participants:

Péter Karai, Sales Director, Futureal

László Kemenes MRICS, Managing Director Hungary, Panattoni

Benedek Kis, Senior Manager Business Development Eastern Europe, Kühne + Nagel

Zsolt Kákosy MRICS, Head of Asset Services, CBRE

Zoltán Nádasy MRICS, Partner, Head of CEE Real Estate Investments Group, Noerr

14:50 - 15:30 FM-PM roundtable

Chair: **Péter Futó**, Analyst, Portfolio

Conversation participants:

Gábor Décsi MRICS, LEO, benchmarking group leader, DOME Facility Services Group, Managing Director

István Jászberényi, LEO, Vice-President, Kraft FM, Managing Director

Ferenc Kis-Szölgyémi, CEO, B+N Referencia Zrt.

Tibor Ruzsinszki, LEO, Member of the Board, NEO Property Services Zrt., Director

Szilárd Szabó, CTO, STRABAG Property and Facility Services Zrt.

Ágnes Szentpály, Director, Head of Property Management, CBRE

Section III.C: Financing and Capital Markets

14:10 - 14:25 Financing and investment opportunities in REITs

People:

Rita Szalay, Listing Division, Budapest Stock Exchange

14:25 - 15:30 Financing roundtable: REIT, bonds, IPO, bank finance

Conversation participants:

Péter Kocsis MRICS, Deputy CEO - Strategy, Risk, MIS-Data, WING

János Kocsány, CEO, Graphisoft Park

Gábor Sajgál, CEO, Budapesti Ingatlan Hasznosítási és Fejlesztési Nyrt.

Edina Schweizer, Partner - Head of CEE Banking and Finance, Noerr

Gábor Vörös, Managing Director, Head of CEE Real Estate Financing, UniCredit

15:30 - 15:50 Coffee Break

Section IV.A: 7-minute speed session

15:50 - 16:40 Speed session – 7-minute project presentations

People:

Márk Balástyai, Chief Executive Officer, Futureal Energy

Attila Kovács MRICS, Managing Partner, Horizon Development

Péter Ratatics, COO, MOL

Mihály Schrancz, CEO, Founding Partner, Realis Development

Norbert Sch?mer MRICS, Deputy-CEO, Wing Zrt.

Balázs Simonyi MRICS, Head of Office Advisory, Eston

Mariann Tóth, Leasing Director, Panattoni

16:40 - 17:25 Panel discussion: Workplace solutions, employee wellbeing – New trends on the office market

Conversation participants:

Bea Déri, Director of PR, Marketing & Design, CPI Property Group

Dávid Havas, Head of Project Management & Building Consultancy, CBRE Hungary

Orsolya Heged?s MRICS, Associate, RICS Registered Valuer, Head of Advisory & Head of Research Budapest, Cushman & Wakefield

Dávid Horváth, Senior Workplace Consultant, Occupier Services, Colliers Magyarország

Tibor Massányi, Managing Partner, DVM group Kft.

Zinaida Vojnár, International Business Development Director, HB Reavis

Section IV.B: Residential and alternatives

15:50 - 16:10 District heating is the future

People:

Csaba Ujhelyi, Director, F?táv

16:10 - 16:30 Tenant houses home and abroad – introduction to the development and operation of rental housing

People:

Orsolya Szilágyi, Lawyer, Sárhegyi és Társai ügyvédi iroda

16:30 - 17:25 Panel discussion: Residential developments, student housing, hotel developments

Conversation participants:

Gábor Angel, igazgatósági tag, BIGGEORGE Property Zrt.

Bálint Botos CFA, Managing Partner, Forestay RE Fund Management

Gábor Kiss, Managing Director, Metrodom Kivitelez? Kft.

Zsolt Morvai, Director, MBH Bank

Gergely Nagy, Corporate Regional Manager, OTP Bank Nyrt.

Marcell Piny?ke, Head of Marketing, Indotek Group

Dániel Ódor MRICS, Partner, Taylor Wessing Czech Republic

Section IV.C: Property Marketing Workshop

15:50 - 16:10 The future of retail – How will the importance of human and physical factors change?

People:

Ákos Starcz, Managing Partner, Dialogue Creatives

16:10 - 16:30 How will technological advancement change the world around us?

People:

Zsolt Winkler, Head of Open Innovation Hub, MOL Group

16:30 - 17:25 Expert panel – Marketing, business development, branding and sales in practice

Conversation participants:

Tímea Aladics-Szili, Group Marketing And Communications Director, Futureal Group

Orsolya Benkó, Marketing Manager, CPI Hungary

Csenge Mátray, Marketing Communication and PR Director, WING

Andrea Rácz, Marketing & PR Manager, HB Reavis

Bernadett Szirtes, Marketing Director, Duna House Holding Nyrt.

Barnabás Tóth, Head of Marketing & PR, CBRE

Evening Reception

17:30 - 18:30 Portfolio Property Awards ceremony with Nóra Ördög

Chris Bennett Memorial Prize

An annual prize created by RICS in the name of Chris Bennett FRICS, to reward a significant display of professionalism by a successful RICS Candidate in the CEE region.

The award will be given to a successful RICS applicant deemed to have made the most outstanding impression on an interviewing panel throughout the RICS business year (1 August – 31 July). Nominations are accepted from all countries of the CEE region.

18:30 - 22:30 Cocktail Reception

Dinner

Whiskey, pálinka and gin tasting

Live music