

# Bratislava Property Forum 2018

**08:30-09:00: Registration**

## **SECTION I: CEE as an investment destination**

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| <b>09:00 - 09:30</b> | <p><b>Welcome and keynote speech: Innovation in real estate</b></p> <p><b>Louise Brooke-Smith has 30 years' experience as a Chartered Surveyor and Chartered Town Planner both in the UK and overseas. She is a Senior Partner at Arcadis, the international multidisciplinary consultancy for the built environment and the first woman to hold the role of President of the RICS.</b></p> <p>People:<br/><b>Louise Brooke-Smith FRICS</b>, Senior Partner and UK Head of Development Strategic Planning and Head of Social Value, Arcadis</p>  |
| <b>09:30 - 10:00</b> | <p><b>Economic outlook for Slovakia and CEE</b></p> <p><b>A macroeconomic overview of the CEE region and Slovakia. This outlook will present an overview of global and local risks that might impact the real estate business.</b></p> <p>People:<br/><b>Katarina Gumanova</b>, Senior CEE Macroeconomic Analyst, Erste Group Bank AG</p>  |
| <b>10:00 - 10:45</b> | <p><b>Senior CEE investor, developer and banker roundtable</b></p> <p><b>2017 was a great year for the CEE property market and the scene is set for 2018 to be even better. This panel brings together major players from the CEE real estate business to discuss the current investment, development and financing landscape.</b></p> <p>Chair: <b>Peter Nitschneider MRICS</b>, Country Manager, Head of Advisory, JLL Slovakia<br/>Conversation participants:<br/><b>Luke Dawson</b>, Managing Director &amp; Head of Capital Markets CEE, Colliers International<br/><b>Marián Fridrich MRICS</b>, Head of Slovakia, Cushman &amp; Wakefield<br/><b>Dieter Knittel</b>, Director Europe, Deutsche Pfandbriefbank AG<br/><b>Peter Pecnik</b>, Poland Country CEO and Group CFO, HB Reavis<br/><b>Robert Snincak</b>, Head of Investment Operations CEE, CBRE Global Investors</p> |
| <b>10:45 - 11:15</b> | <p><b>Coffee Break</b></p>   |

## **SECTION II: Slovakia as a business destination**

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| <b>11:15 - 11:35</b> | <b>Latest trends in workplace solutions</b><br>People:<br><b>Kristina Pomothyova</b> , Associate Director, Workplace Solutions, Colliers International   |
| <b>11:35 - 12:10</b> | <b>A transforming city: Bratislava office developers' roundtable</b><br><b>The concept of the ideal office space has changed tremendously in recent years. This panel of tenants, landlords, developers and advisors will talk about what makes an office attractive in 2018 and what it will take to secure new leases and keep existing tenants happy in the years to come.</b><br>Chair: <b>Kristina Pomothyova</b> , Associate Director, Workplace Solutions, Colliers International<br>Conversation participants:<br><b>Natalia Kiskova</b> , Global Head, HubHub<br><b>Andrej Leontiev LL.M.</b> , Partner, Taylor Wessing Czech Republic<br><b>Michal Oparty</b> , Head of Project and Development Services, JLL Slovakia<br><b>Robert Tenczer</b> , Associate Director - Leasing Department, J&T Real Estate |
| <b>12:10 - 12:45</b> | <b>Retail and logistics panel</b><br><b>Changing consumer habits are making not only retailers, but developers and owners of logistics and retail property rethink their strategies. Business need to react to the growing popularity of online shopping fast as costumers need want more and they want it now.</b><br>Chair: <b>Andreas Ridder</b> , Chairman CEE, CBRE<br>Conversation participants:<br><b>Cristina Dumitrache</b> , Chief Business Development Officer, Rustler Romania<br><b>Martin Polák</b> , Managing Director, Regional Head CEE, Prologis<br><b>Jozef Recska</b> , Senior Property Manager, JLL<br><b>David Vais</b> , CEO, Logport Development   |
| <b>12:45 - 13:45</b> | <b>Lunch break</b>   |

### **SECTION III: Discussion groups**

Discussion groups are a new format Property Forum is introducing at its events. Attendees, led by a moderator, will have the chance to discuss one topic in depth in an open and interactive way with excellent networking opportunities. Please choose one of the five topics, each roundtable is able to accommodate only a limited number of people.

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| <b>13:45 - 15:00</b> | <b>Urban planning: Understanding the cities of the future</b><br>Chair: <b>Louise Brooke-Smith FRICS</b> , Senior Partner and UK Head of Development Strategic Planning and Head of Social Value, Arcadis |
| <b>13:45 - 15:00</b> | <b>GDPR: Data protection for the new age</b><br>Chair: <b>Radovan Pala Ph.D. LL.M.</b> , Partner, Taylor Wessing Czech Republic   |
| <b>13:45 - 15:00</b> | <b>Valuation: Best practices in a changing world</b><br>Chair: <b>Barbora Dermeková MRICS</b> , Head of Valuation, JLL  |

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| <b>13:45 - 15:00</b> | <b>Transparency &amp; conflict of interest in commercial lease transactions</b><br>Chair: <b>Cristina Dumitrache</b> , Chief Business Development Officer, Rustler Romania |
| <b>13:45 - 15:00</b> | <b>Wellbeing: New requirements for the workplace of tomorrow</b><br>Chair: <b>Dalibor Surový</b> , Senior Leasing Manager, HB Reavis                                       |